

BECON
6/14/19

Today was a business meeting so no guests. And, the majority of what was discussed was in the 6/11/19 Board Minutes, so please reference that – I'll just add anything here that was not in the minutes.

Announcements

- I walked into the Yellowstone and noticed a new look straight away in the red, white and blue Freedom Shrine backdrop and new plaques. Although this is mentioned in the Minutes, I just wanted to thank John W. and the others who helped on this - this looks really nice and as fresh as the flowers on each table (or as fresh looking as the flowers on the tables). Sounds like one more plaque needs to be installed and then Leif is going to re-dedicate it tomorrow.
- Tanner, for Rene, got up and went through some of the noteworthy “work” items for tomorrow’s Food Truck duties with regard to working the gate, selling tickets and selling beer. He went through these quickly so I’ll mention what I was able to make note of:
 - Gate/Tickets
 - Rob Romza will be the point of contact for questions regarding gate duties.
 - Remember to give the patrons voting sheets for their favorite food truck.
 - There have been “free” postcards circulated for this event so expect to see these and note that military personal, food workers and the County Commissioners also get in free.
 - Stamp folks for re-entry as they leave.
 - No pets allowed unless they are bona fide service animals. My dog Otis is an animal, and will do his duty but not as a service if you know what I mean – so no entry for him or similar ordinary pets.
 - Cash (cold-hard) only.
 - Beer Booths
 - Don’t tap kegs early – we have to pay for what we tap so let those babies drain before tapping a new one.
 - We’ll be selling the silicon cups for those wanting to step up their game from plastic cups.
 - The first shift runs from 10:30 am to 3 pm; and the second shift runs from 2:30 pm to close, which should be around 7 pm. Beer sales stop at 6 pm.

Don Lorenz needs a sub tomorrow so help him out if you can.

- Our annual night at the Mustangs game will be September 7th and will be in the 329 club – nice!
- The Bejot Open golf at Pryor Creek – the clubs own fun golf tourney – will take place July 26th. Sign-up, it’s a scramble so only cursory knowledge/experience at golf is needed. Flag prizes requested and needed. Lunch provided and no breakfast that morning (tee times are first thing – 8ish).

- The Tumbleweed kids always are in need of necessities, a lot of which just gets stored in their backpacks. So to this end, it is being requested that the sample size containers of shampoo, conditioner, lotion, etc., found at hotels/motels, be collected by you traveling folks and put in a bin at breakfast for later distribution to TW. Hey, these are a part of your room rate so don't feel bad about taking them – or even raiding the maid carts 😊
- The infamous Blues and BBQs is happening again on July 13th and yes, we are working it again. But apparently getting paid double this year. Sign-ups are out I believe, so cowboy up and lets knock this thing out.

Business Meeting Reports

- Secretary – member count at 174 with another one waiting after orientation. Cory announced that this new member will net him a +1 members during his tenure 😊.
- Treasurer – Financials are really good, particularly ARs. But breakfast costs are going up starting in July 1.
- Prez Elect – see minutes
- Bus. Manager – “got nothing” (see minutes)

Old Business

- Credit Cards, Yellowstone Kelly's, Plaque for Deceased Members, Flags/Trailer, Marine Corp National Convention, New Bozeman Chapter, New Member App., Berkey Fellowship Donation, Budget, District Convention Recap, Laurel Healing Field, National Exchange Dues, Projector, 50/50, End of Year Awards and Gavel Hand Off – see Board minutes.
- Some good information and discussion took place regarding the RFP for the beer pouring contract with Metra. The RFP is anticipated to come out January 1 with the award sometime in the following months. This is a now a priority for the Club as I think all members know the importance of this - this is our livelihood, so to speak, so some serious consideration, strategizing and the like, must be focused here with our attorney heavily involved as well as big Dave (current Metra Park Board member), former Co. Commissioners in the Club, as well as any other member with something pertinent to offer. Dave Staton's term on the Board is almost up and although a Club member does NOT have a guaranteed MetraPark Board position (all Board spots must be applied for and are selected after an interview with the Commissioners), it would certainly be helpful and important with regard to the beer contract, if a person(s) from the Club would go after this and be in that position before the contract is awarded.

Dave Staton pointed out this morning that there would be very few, if any, existing entities that have the sheer manpower to provide what we can offer. The manpower costs alone may keep the private entities from proposing simply from a profit prospective. And as Ed K. mentioned to me last week during the Hospice tournament, there aren't really any other clubs or non-profits

large enough to staff these events although I suppose that a group of non-profits could team and propose (you would think, however, that we would have a significant advantage given our experience and good relationship with the Metra - however, there are two new County Commissioners and any historical benefits we bring with us could maybe be lost on them?).

Dave was questioned on whether another entity could gain the upper hand by offering to share a larger percentage of the beer sales with Metra (assuming that stating this percentage will even be a part of the proposals). For us, Dave explained, this would simply result in less money getting granted to our charities, which may or may not be important to the Metra/County when considering percentages. Regardless, I think we need to make sure that we remind the Commissioners/Metra (over and over again within and outside of our formal proposal) of the many positive things we have to offer and that this will hopefully, get us another 10-year or seven-year, or whatever the contract term folks agree is legal.