

Here is the BECON from yesterday. Important announcement: since our meeting yesterday, Cavin Noddings has stepped up for President-Elect...woo hoo!!

Thank you soooooo much Cavin!

Note to self - drink water ahead of prayer...

Good turnout for meeting.

Announcements:

- Dave W – 4/22 Courthouse for Pinwheel setup and ceremony.
- The FTC needs a few good people (or if you want to help), they could use a few folks to serve on the board.
- Bites for Billings Thursday as well. Contact Wiley if you need a grazing plan.
- THANK YOU Steph & Rob Romsa, Mario De La Cruz & CTA (for have 5 souls) for setting up @ Newman School in the weather.
- District is 5/21-5/23 in Butte. Early Bird registration thru 4/20
- New member intro - Jerry Morrison (former member Jim's son), Skyview grad, MSUB attendee, Air Force Vet and currently at New York Life Financial Services.

Business Mtg:

- Dina for Tanya – down to 145 members with Jerry joining and loss of Kent Koolen & Steve Linder
- Ed: accounts dwindling, membership invoices are out.
 - Question about value of Metra Contract in financial quick books statement – Ed: believe it is a depreciation function.
- Dina for Bruce: Several members need to get R-Serving finished, audit went well – maybe add some tip accountability at future events.

- Mike “ I gut nuthin”... State approved our physical license at the Hog Wild Café, Aug 28th FTB location?
- President-Elect extending nomination window 30 days.
- Laurel Healing Field - Board approved to allow LEC borrow flags/trailer.
 - LEC could use volunteers for event.
 - Question arose about BEC ever using flags again and why we don't have 20th anniversary event. Essentially the 1st go round was quite a bit of effort and this is LEC biggest event for fund raising.

Elections:

Newslettter Editor & Secretary - Shannon J

BECF - Trina

Board:

Tim C, Wade A, Lannie

A BIG THANK YOU to Shawnee, Lisa, & Wiley for serving on the Board.

Questions (well really just one big):

County RFP / Contract update from Dina & Gene: SORRY IF I MISSED SOME OF THIS...

- Contract negotiations in legal at County for modifications due to discrepancies from the RFP and our proposal.
 - Our offer 38% paid to County, contract listed 40% (historically with co-promote the payment has been ~37%).
- Gene came to provide information:
 - RFP was issued
 - Quite a few parties at walk through include in DEC. (Downtown pulled out after finding out what the RFP was for).

- 3 proposals were submitted and 2 were considered responsive.
 - Buffalo Wild Wings
 - BEC (with subvendor of Tiny's for liquor)
- RFP selection never made it on the agenda of County Commissioners meetings as yet.
- BEC's proposal recommended by the Advisory Board
- Tues/Wed this week, Dina received the Contract. Both Gene & Dina reviewed.
 - There were several provisions not consistent with original RFP and our Proposal.
- Gene met Thursday morning to review BEC's concerns about discrepancies.
- County provided some concerns of their in meeting:
 - Gene visited with State Dept Revenue for Alcohol licensing questions which we are in compliance.
 - Thursday night Gene sent responses to the County's concerns.
 - Gene said he would call later in the day 4/16 to check on status.
- Further discussion:
 - Gene has asked if BEC has done something to generate the level of complexity in Contracting. County did not have any response.
 - There are a couple of oddities:
 - Commissioners concerned about lost revenue(?) of exchange members drinks.
 - Bottom line – we responded to RFP and we should have a contract.
- Questions & Commentary:
 - What is length of contract? WELL...
 - RFP listed (1) year term with (2) 3 year extensions.
 - Contract provisions were (1) year term with (2) 1 year extensions.

- Over course of selling at Metra, BEC has provided
 - ~2.6 million back to County
 - +.25 million to County for intangibles like study to build the Pavilion.
 - ~2.1 donated to community.
- The RFP had provision listed that County could reject all proposals.
- Contract had photo ID & uniform requirements that were not in the RFP.
- What was prior contract amount – effective 37% paid to Metra, our proposal 38%, contract listed 40%
- With new commissioners on board, there is a focus to generate revenue and address current facility funding short falls.
- Contract listed payment within 7 days, which from BEC’s end is not an issue, however, County has had issues with submitting invoices within 7 days in the past.
- Co-promote fund – technically the agreement was to be paid back unused portions of funds. County has provided additional funding into the account. On paper, the balance is less than County’s funding of it, so there in reality is not going to be any payment to the BEC on the closure of that account.
- Beer Pricing -
 - RFP had \$7 draft, \$8 micro/call liquor.
 - Doesn’t address premium liquor Tiny’s has sold in the past.
 - Proposal modeled RFP.
 - Contract did not have pricing included.
- Contract does include liquor sales. BEC has Tiny’s as a subvendor for this.
- Contract limits sales to the Metra Arena only. (old contract was the entire facility outside the grandstands).
 - This will exclude our involvement with Brews and BBQ’s which was brought by a couple of members.
 - This will limit our Fair events to Arena events as well.

- DEC's contract has 2+ years before it will expire.
- Gene's closing " let's the contract going"

HUGE THANKS TO DINA, RENE, GENE MIKE, BRUCE J & DAVE for working through this process!