

BREAKFAST EXCHANGE CLUB

BECON

November 8, 2024

Guests.

- Bryn Schwartz introduced Dan Carter, our guest speaker, from Par Montana.

Announcements.

- Shawnee mentioned that we still need 5 more volunteers for Bare Knuckles on Saturday.
- Shawnee will be sharing volunteer info for Festival of the Trees via email.
- Ed said Dress a Child on 11/16 needs 10 more volunteers. We have 40 signed up but need 50. This is the best feel-good event of the year! Each club member is paired with a child and a \$150 budget where we help them shop from a list of clothing and items needed.
- Bill Kennedy mentioned the schedule for the Festival of the Trees: December 5th is the gala (BEC will have a table), December 6th is the Tea and evening carnival with food trucks, and December 7th is the tree viewing and entertainment. He also made a plea for volunteers.
- Wade announced that on November 11th, Hoodies for Heroes, will be having a memorial dedication and ribbon cutting at 11 AM at Dehler Park. There is also a thank you from Hoodies for Heroes going around this morning.
- Dena reminded us of our Festival of the Trees theme Peanuts, Snoopy, and Charlie Brown. If you have ornaments or items for under the tree, please bring them in. We only have 2 more Fridays to do that. Or give her some cash and she will do the shopping for you.
- Bill Kennedy announced that Wreaths Across America has 380 sold and we still need 1100 more to cover all the graves on December 14th. You can buy online at WreathsAcrossAmerica.com and look up Yellowstone National Cemetery. If you'd like to purchase a wreath, they are \$17 each. There will be different groups on the next 2 Saturdays throughout the community and at ACE stores selling in person too.
- Next week is a business meeting, so please no guests.
- There will be no meeting on November 28th due to Thanksgiving week.
- Several, thank you's from non-profits were passed around.

Guest Speaker – Dan Carter, Par Montana

Dan moved to Billings in the late 80s started with The Gazette. Then he worked at MSUB and eventually Exxon, which is now known as Par Montana.

In June 2023, Par Pacific acquired Exxon and the new name is Par Montana. They went from 80,000 employees globally to 1,800 employees in the US. Locally, they had to rebuild their back end IT, HR, accounting, and community affairs.

Par Montana is a 75-year-old facility in Lockwood. Post-World War 2 era, everybody wanted a car. So the demand for gas was high. They manufacture crude oil into gas, diesel, and jet fuel. Annually, they produce approximately 400 million gallons of gas and 350 million gallons of diesel, equating to approximately 1.4 million gallons per day. The fuel is distributed to terminals in Billings, Bozeman, and Helena via pipeline. There are no Par Pacific gas stations, but Par Montana has a long-term agreement with Exxon to brand their gas. He stated the fact that their fuel is Montana made and brewed. They have 320 employees and 100 contractors.

Par Montana pays approximately 6 million dollars a year in property taxes, which is about 48% of the Lockwood school district's budget.

Their community investment and employees as volunteers is huge. This is their "deliberate activity" to raise awareness of the brand and name and give employee volunteerism to serve as ambassadors. Their priorities for charity funding are the Montana Women's Run, Saturday Live and United Way. They are also big supporters of Lego robotics and stem. Their primary volunteer priority is supporting Reading Pride in partnership with First Interstate Bank for the kids in K-5th in Lockwood.

They are located in Yellowstone County, not in the City of Billings. They have 350 operating acres and 350 green space acres. It's a highly regulated industry. He described the process of how the price at the pump is determined: a combo of economics, taxes, refining costs, distribution and global market demand.

Respectfully submitted,
Kim Lewis



Par Montana

Par Montana is a manufacturing and distribution company, providing gasoline and diesel fuel sold under the Exxon and Mobil brands across the Rocky Mountain region. Our refinery has been fueling adventures for 75 years.

We have about 340 employees from Billings to Bozeman to Helena and Spokane that provide about 400 million gallons of gasoline and about 350 million gallons of diesel to customers each year.

Our products are distributed by pipeline, rail and tanker trucks throughout the Rocky Mountain region including Montana, Wyoming, Utah, Colorado, North Dakota, South Dakota, Washington and Idaho.

We are strong advocates for communities in which we operate. Annual sponsorships, contributions and outreach efforts total over \$200,000 to the communities around the state.

