



Breakfast Exchange Club Board of Directors Meeting Minutes

February 11, 2019 – 5:45 P.M.
Yellowstone Room

Members in Attendance

Mike Fleming, *Business Manager*; Tony Parish, *Past President*; Cory Hasiak, *President*; Ed Kaufman, *Treasurer*; Dina Harmon, *Secretary*

Directors: John Eastman, Dan Singer, Tanya Doke and Bruce Glennie

Members Absent

Don Lohrenz, Chris Kosine and Rene Critelli, *President-Elect*

Guests in Attendance

Jennifer Lackman with sponsor Scott Krauszer, Wade McFadden with sponsor Mark Koerber, Bill Kennedy; Member and Kevin Davis; Grants Committee Co-Chair.

I. MEETING CALLED TO ORDER

A. Pledge of Allegiance.

B. January 2019 Meeting Minutes

Minutes from January's meeting were approved via email in January. Approval of minutes passed unanimously.

C. Potential New Member Interviews

Jennifer Lackman sponsored by Scott Krauszer and Wade McFadden sponsored by Mark Koerber. It was motioned by Tony and seconded by Bruce to accept Jennifer and Mark into membership upon receiving full payment of dues and registration fee. Motion passed unanimously.

II. OFFICER REPORTS

Secretary's Report:

Secretary Dina Harmon reported membership as standing at 173. Michael McGullam, Rebecca Brockel and Stacy Campbell resigned from the club.

Treasurer's Report:

Treasurer Ed Kaufman submitted the financial reports to the board for review. Accounts Receivables shows many members in dues arrears and Dina will be sending out many arrears notices. Ed has moved money from our general account into the money market. Accounts are looking good. Ed explained to the board that with most events, he receives credit card disputes from customers and it is extremely important to train all members in how important it is to keep a copy of ALL credit

card receipts when assigned to register. Ed uses these receipts to prove the customer did indeed purchase beer from us. Without the receipt to document the sale, we lose those funds.

President Elect's Report:

President Elect not present.

Business Manager Report:

Mike reported our sales for January were \$58,938 which was up from last January's sales of \$0.

Upcoming events include Monster Trucks with Wrestling, Larry the Cable Guy with Styx, Breaking Benjamin, PBR, and Rain. Sales for all of these events are off to a slow start.

New members from January need to complete their R-Serving Certification. All other members are up to date on their certifications.

Metra staff and Advisory Board scheduled to attend our March 1st breakfast meeting.

III. Committee Reports

Grants Committee –Kevin reviewed with the board what the structure/criteria for Grants Committee members will be beginning with the new fiscal year:

- Maximum of 12 members
- Maximum of two year term
- Members will be replaced after two no shows
- Must be a member in good standing with club meaning dues are not in arrears

Kevin presented the second quarter's grant requests to the board for their review. The Grants Committee recommendations are following the minutes. Dan motioned to accept the Grants Committee recommendations with the exception of changing request #10, Montana State Firefighters Memorial, to \$6,500 from \$7,500 from the Grants funding and sponsor the Montana Fire Fighters Memorial Run at the \$1,000 level from sponsorship funding. Tony seconded the motion. Motion passed unanimously.

IV. OLD BUSINESS

A. Credit Card for Dues

Ed is working on a credit card program called Converge. He is hoping to have the representative of the company come to breakfast to provide information to membership on the program.

B. By-laws

Cory did not have an update at the time. He did review the legality of the board voting on agenda items via email and it is acceptable provided everyone on the board votes.

C. Shirts

Shirts have been delivered and paid for.

V. NEW BUSINESS

A. All Club Membership Drive

Yellowstone District is holding an all club membership drive on March 7th. The five Billings Clubs were asked to donate \$500 towards the purchase of food and supplies for the event. The District is also committing funds. Our club was also asked to donate a partial keg leftover from a Metra event since the membership drive will be held in the Yellowstone Room. Bruce motioned we donate \$250 towards the event. Tony seconded the motion. Tanya amended the motion that we donate \$250 towards the event plus a partial keg. Motion passed unanimously.

B. Family Tree Center Pinwheels

The Family Tree Center has requested the club purchase five boxes of pinwheels for April's Child Abuse Prevention month activities. The total cost is \$456 plus \$43.32 for shipping. Tony motioned we pay the \$499.32 for the pinwheels and shipping. Tanya seconded the motion. Motion passed unanimously.

C. Exchange Cares Bag Program

National Exchange is offering a new program called Exchange Cares. Clubs can purchase drawstring bags from National with the logo which they would then fill with items that children in a crisis may need such as toiletries, a blanket, stuffed animal, etc. and donate to organizations such as the fire department, police department and child protection services to hand out to children who are being removed from their home or have lost their home due to a fire, etc. National is giving each club that orders the bags, their first 50 bags for free. Agenda item tabled until Cory can visit with Outreach Committee on viability of program within the club.

D. Powwow Sponsor Request

Member, Bill Kennedy, came before the board to request a \$5,000 sponsorship for MSU-B's Powwow. Bill explained the Powwow is often times the only positive place that Native American children have to come and be successful while learning more about their culture. The event cost approximately \$31,000 to put on and has about 3,000 attendees. The funds from a sponsorship would go towards the event's overhead expenses. Tanya motioned we sponsor the

Powwow at the \$5,000 sponsorship level. Tony seconded the motion. Motion passed six to one.

E. Name Tags Honoring Deceased Members

Dan suggested we implement a new way to honor members who have passed away while they are a member of the club. Currently, Ed Weller has a name tag in place holder number one in the name tag box as a memorial to him. Dan would like to see the club change this to honor our members who pass away in a better way. It was suggested we order a plaque that we can add name plates to that would be attached to the inside cover of the name tag box. Dan suggested we give the House Committee consent to look into possible ideas. Tanya motioned the House Committee work on finding an appropriate way to honor members who have passed away. Tony seconded the motion. Motion passed unanimously.

F. Big Sky State Games

Kelly Elletson, Member and Operations Director at Big Sky State Games, has requested the club hand out American Flags at the opening ceremonies of Big Sky State Games on July 19th to athletes. Process would take approximately 30 to 45 minutes. John motioned we hand out flags at the opening ceremonies. Bruce seconded the motion. Motion passed unanimously.

G. Riverstone Health Hospice Golf Tournament

The board has received a request for a team sponsorship in the Riverstone Health Hospice Golf Tournament. Tony motioned we sponsor one team in the golf tournament. Tanya seconded the motion. Motion passed unanimously.

VI. NEXT MEETING

March meeting will be held on Monday March 11th. April's meeting will be held on a Tuesday.

VII. ADJOURNMENT

The meeting was adjourned at 7:45 p.m.

Submitted 2/13/19 by Dina Harmon



MEMORANDUM

February 11, 2019

From: Kevin Davis & Ed Kaufman, Co-Chairman – Grants Committee

To: Officers and Directors, Billings Breakfast Exchange Club

Subject: Grant Recommendations for 2nd^q quarter 2018-2019

Fourteen members of the Grants Committee met Tuesday, February 5, 2019 to consider twelve grant applications totaling \$57,281.74. Committee recommendations are as follows and total \$36,900. .

1. Dress for Success – Requests grant of \$2300 to fund the purchase of four laptop computers and training software for their Dress for Success Billings Career Center Program to assist low income women in entering the workforce. **Unanimous recommendation for grant of \$2300.**
2. Family Services – Requests grant of \$2500 to fund their freezer project at their new 1st Avenue South location. **Unanimous recommendation) for grant of \$2500.**
3. Harvest Church Car Care Ministry – Requests grant of \$3000 to provide reliable vehicle transportation and repairs to the needy of our community. **Unanimous recommendation for grant of \$3000.**
4. Habitat for Humanity – Request grant of \$7500 to help support the construction of a Habitat House #82 for a qualified low income family. The recent fire at their Habitat for Humanity Re-store, an important fundraising arm of their operation, caused financial hardship on the organization and the work they do and this grant would help offset that loss. **Unanimous recommendation for grant of \$7500. (1 member abstaining)**
5. YMCA – Requests grant of \$7500 for the YMCA Summer Reading Learning Loss Prevention Program. Target of this program are children residing in low income housing in our community and our grant will provide scholarships for children to attend the 11 week YMCA Traditional Summer Camp Program (activities and curriculum outlined in application). **Unanimous recommendation for grant of \$7500.**
6. Education Foundation for Billings Public Schools – Request grant of \$1000 to help fund their READING ROCKS program, a summer reading program held 4 days a week in five city

parks and located near Title I schools. **Committee recommends (12 – 1 vote) for grant of \$1000.**

7. Salvation Army – Requests grant of \$3,296.74 to fund scholarships for food and lodging for 10 needy children to attend Rocky Mountain Camp in Colorado. **Unanimous vote for NO GRANT.**
8. Chinook Horses – Requests grant of \$5000 to fund a pilot after-school program which will provide equine therapy services for School District 2 Special Education Students in partnership with the District. **Unanimous recommendation for NO GRANT.**
9. Family Support Network – Requests grant of \$5600 for the purchase of two storage sheds to store client records. This organization works closely with abused/neglected children and their parents of our community through a variety of programs. **Unanimous recommendation for grant of \$5600.**
10. Montana State Firefighters Memorial – Requests grant of \$7500 which will be used for landscaping and fencing costs attendant to finalizing the Montana Firefighters Memorial in Laurel, MT. **Committee recommends grant of \$7500. (12 -1 with 1 abstaining)**
11. MSU-B Native American Achievement Program Powwow – Requests grant of \$4585 to fund cash prizes for participants in the youth traditional dance contest at the MSU-B powwow. **Committee recommends NO GRANT (8-5 with 1 abstaining). Committee does recommend (12-1-1 abstaining) the board review and consider a sponsorship for the organization based on its merits when one is submitted in the future.**
12. SCRAP (Share, Create, Reuse, and Promote) – Requests grant of \$7500. According to their application, this grant will provide emergency operating funds (due to lost income the past year) for the next 3 months and enable them to restore their customer base. **Unanimous recommendation for NO GRANT.**

TOTAL GRANT RECOMMENDATIONS: \$36,900