



## Breakfast Exchange Club Board of Directors Meeting Minutes

July 8, 2019 – 5:45 P.M.  
Yellowstone Room

### **Members in Attendance**

René Critelli, *President*; Ed Kaufman, *Treasurer*; Tanya Doke, *Secretary*; Mike Fleming, *Business Manager*; Dina Harmon, *President-Elect*; and Cory Hasiak, *Past President*

*Directors:* Wiley Taylor, Lisa Jensen, Shawnee Krauszer, Tanner Critelli

### **Members Absent**

Bruce Glennie and Dan Singer

### **Guests in Attendance**

Lars Hanson, Board Member for Chase Hawks

## **I. MEETING CALLED TO ORDER**

### **A. Pledge of Allegiance.**

### **B. June 2019 Meeting Minutes**

June minutes approved via email.

## **II. OFFICER REPORTS**

### **Secretary's Report:**

Secretary Tanya Doke reported membership as standing at 171, four members having resigned since last month (R. Dale Miller, Frank Guerrera, Carla Morgan, & Dennis Critelli). She further reported that the 'Fundraising Project' patch was received for the club's National Service Banner, in recognition of the Food Truck Battle event. It was also reported by Cory Hasiak that the 'Club Builder' patch was received in recognition of our club's efforts in building the Bozeman club.

### **Treasurer's Report:**

Treasurer Ed Kaufman submitted the financial reports to the board for review. He reported that, overall, we are in the positive and \$47,000 is currently available for granting. The Book of Golden Deeds award has not yet been gifted, however, he will check in with the committee to confirm to which charities the recipients desire to donate the awards.

### **President Elect's Report:**

President Elect Dina Harmon reported that Brews & BBQ is scheduled for this Saturday. The shifts are skinny on help, so if you can help out, please let Dina or a beer captain know. The Rob Zombie/Marilyn Manson concert (7/25) and the Disturbed concert (7/28) are on the website for scheduling. There are 3 concerts coming up for the fair.

### **Business Manager Report:**

Business Manager Mike Fleming reported that the year is over and the new year just started! Our gross sales for the last fiscal year were \$682,426, and \$51,062 of that went to the co-promote fund, leaving a total gross of \$631,634. We sold the most beer at any concert this year at Chris Stapleton (\$95,250 in beer sales). A concert to be held in November will be announced today by Bill Dutcher. We will have a serving opportunity in December at the Kenny G. concert, and Rocky basketball will take place at the Metra in Dec and Jan (5 games) at which we will serve. The fair concerts are selling OK, however, 98° is not selling well. There will be a push on tickets sales for Weird Al, which are at about 1,200 now. New cash registers will be installed at the Metra this week and a training opportunity for club members will be announced.

## **III. COMMITTEE REPORTS**

### **Food Truck Battle**

René reported that the Food Truck Battle brought in approximately \$26,000 net. The sum of \$25,000 will be donated to Veterans Matter and the remainder will be set aside for payment of expenses. René will present the check to Veterans Matter at National Convention. Discussion was had on how to present the check.

### **Patriotism Committee**

Wiley reported that 31 members were present to hand out flags at the 4th of July parade in Red Lodge, and they ended being at least 7,000 flags short! He estimated attendance at the parade at approximately 20,000 people. By all reports, the parade was a success, Red Lodge welcomed our efforts, and we will be back.

### **House Committee**

Tanya reported on the progress of the deceased member memorial plaque and shadow box. The committee will touch base with Bill Dutcher on the proposed placement in the Yellowstone Room, and will touch base with Phill Bauer as to his availability for building the shadow box.

### **Social Committee**

Tanner reported that the corn hole tournament is in the works - look for it in the first part of August. The Mustangs game is scheduled for 9/7, which is the last home game. The 329 Club is reserved for our club, so feel to bring your friends as there will be plenty of room. Sign-ups have not yet circulated, but will soon. Lastly, an all-club social is in the planning stage.

## **IV. OLD BUSINESS**

A. **Nationals Update** - Nothing to report.

B. **Credit Card Processing**

Ed reported that credit card processing is very close and Paypal is all set up. Craig Burke is working on the website so that payments may be made directly from there. Ed will have invoices ready for the quarter, however, payment may be delayed if you prefer to pay by credit card.

Lastly, the bank payment situation may not be dead - Ed was advised that fees may be waived and the cost can be reduced - he is working on it.

## V. NEW BUSINESS

### A. Guest Lars Hanson with Chase Hawks Memorial Assoc. - update on allocation of donations

Because Chase Hawks is a line item in our budget, Lars was invited to speak to the Board as to how the donations are allocated, etc. Chase Hawks manages four events each year with an annual budget of \$60,000: Buckaroo Bike Rodeo, Trap Shoot, Burn the Point, and Roughstock Rodeo. All proceeds of the events are deposited with the CHMA Crisis Fund, to be granted to individuals and families in crisis, with the exception of some overhead which is used in part to pay 2 full-time employees. 10% of the net proceeds of Chase Hawks comes from memorial donations. Chase Hawks also has some reserve funds, which have not been dipped into. All funds are raised within a 100-mile radius of Billings (Northern WY, to Miles City, to Roundup, to Big Timber/Reed Point). It grants mostly to families in the Billings area (with the exception of a couple grants made in Texas), and its granting criteria is focused to hard-working families in crisis who are not affected by self-inflicted wounds and who are not typically funded by other grants (*i.e.* day-care for a woman in her last year of college; ramp and remodel expenses for a cowboy who became disabled in a rodeo). The average grant amount is \$750-\$1,000. The grants committee consists of 5 members. In order to receive a grant, a person or family must be referred by a local agency, an application must be completed, and supporting documentation must be provided. Every grant recipient is researched. The grants are fast-happening and the recipients do not have to wait for red tape. Lastly, Chase Hawks is working on establishing a scholarship fund for those who do not typically receive scholarships such as laborers, teachers, etc.

### B. August Board meeting

To be held on Monday, August 12, 2019 at 5:45 p.m., at the conference room of D.A. Davidson

### C. Leadership Training

Discussion was had on whether the club should look into leadership training for members interested in leadership roles.

### D. New Member Process

Discussion was had on the steps of the current new member process, sponsor responsibilities, and further explanation to new members as to how to access the BEC website (for scheduling, etc.).

### E. MT Fair tickets for Veteran's Day sponsorship

For its sponsorship, the club was given 100 gate tickets to the fair, 30 rodeo tickets for 8/16, and 10 rodeo tickets for 8/17. The gate tickets will first be offered to membership, and those remaining will be given to the Family Tree Center and the Boys & Girls Club. The rodeo tickets will be given away on social media and will be available for pick up by the winners at will call.

### F. Cole's Pantry event sponsorship

The club was given 2 tables of 8 for its sponsorship of the Cole's Pantry event on 9/14 at the MT Pavillion. Member names will be drawn to attend the event. Attend breakfast if you are interested to have your name drawn.

### G. The Benefit - Billings Family Service

Will be held on 10/12/19

**H. July Tip Jar Donations**

Wiley made a motion that the tips from the July tip jars be donated to Eyes for Everett. Tanya seconded the motion. After discussion, Wiley made an amended motion to donate the July tips to Eyes for Everett up to \$1,500. Lisa seconded the motion. Motion passed unanimously.

(Everett is a baby boy from Red Lodge who was severely injured by his mother's boyfriend and nearly lost his life. He now suffers from severe brain injury, the extent of which is not yet known).

**I. Granting/Outreach/Sponsorship**

Discussion was had on granting money vs. outreach of time and granting dollars vs. sponsorship dollars. Grant requests received now will be considered for granting after the 1st of the next quarter. A max of \$7,500 may be granted to one organization unless more funds are approved by the Board.

**VI. ADJOURN**

The meeting was adjourned at 7:16 p.m.

Submitted 7/9/19 by Tanya Doke