



Breakfast Exchange Club Board of Directors Meeting Minutes

September 14, 2021 – 5:45 P.M.

Craft Local Basement

Members in Attendance

Bruce Glennie, *President*; Shannon Johnson, *Secretary*; Dina Harmon, *Past President*, Mike Fleming, *Business Manager*, *Incoming President*, Cavin Noddings (by phone)

Directors: Tim Crowley, Lanny Lucara, Wade Austin, Kristen Stroebel

Members Absent

BOD Members - Tanner Critelli, Craig Burke

Guests

Tony Parish

I. MEETING CALLED TO ORDER

Pledge of Allegiance

August 2021 Meeting Minutes

August meeting minutes were approved and passed unanimously, with no motion.

II. OFFICER REPORTS

Secretary's Report:

Secretary Shannon Johnson reported that 1 additional member joined in August 2021, (Matt McNeal) and membership now stands at 129. One change was made to the board; Board member Ryan Jenkins resigned due to a work conflict, so Kristen Stroebel was added by the board, as she was the next in line from the election.

Treasurer's Report:

Treasurer Ed Kaufman presented financials for the Food Truck Battle - \$74,000 was the grand total brought in by the event. Expenses were \$32,000 which brought a net revenue of \$52,000 with funds going to Veterans Matter and Veteran's Meat Locker; \$20,000 is the remaining amount after those two commitments. The board discussed whether the FTB committee should be determining where the funds go, or if the board should be the group to determine that, now that the FTB is becoming one of the club's main and largest events for the year. It is understood that this year the commitment was to give the funds to Veteran groups, as it was unknown while promoting the event that the FTB would bring in as much as it did. While this growth is phenomenal, the board would like to have future discussion about how the funds will be allocated going forward.

There is a balance of \$23,000 in the general account; with an insurance payment due of

\$11,000. We need to be very careful of what we commit to moving forward until we can secure more funds in the account. The hope is that Luke Combs will bring in a chunk so we can ensure there are enough funds to cover other events throughout the year.

Accounts receivable: Due to the lack of dues being paid, and with no official resignation notice, Craig Austin will be terminated as a member of the club. Word on the street is, he is in Prague. Jackie Lloyd-Randolfi has not been in contact with Ed by the date on the letter that was sent out, thus will be terminated effective on October 1, 2021. Wade made a motion to extend a couple of members for one month's time, as they have made efforts to participate and respond to Ed, which should allow them enough time to start to catch up on their dues.

A budget for this fiscal year has not yet been established due to the many unknowns BEC is currently facing. Ed will look at a budget again after the Luke Combs concert to see what he can put together.

President Elect's Report:

President Elect Cavin Noddings was present by phone. He reported Luke Combs sign up on the 21st, closes tonight. He will be getting the schedule done for that. The folks in charge of the Homesteader Days need more volunteers mainly for the Friday night concert. The date is Friday, July 8th, 2022. The board discussed how much we would want to get involved in this event. It is unknown what percentage the club will get for participating. Historically they pay an amount to have help with our volunteers. The board would like to have an idea of how much we stand to earn before we decide.

The Nile would like BEC to serve 8 days from October 16-23 in the Pavilion. Mike will be meeting to discuss all the details and will get communication out at breakfast.

Business Manager Report:

Business Manager Mike Fleming reported that August was a great month due to the Food Truck Battle!

Prepping for Luke Combs, we have multiple booths this round. We will have a pop-up outside if the weather holds, so we will need 3 individuals by 4:30 pm to serve until the doors open at 5:30pm. This will be on the west side of the building. Then we will have our two regular booths, a portable, a trailer outside, and one downstairs. Total number needed to serve is 40 people.

III. COMMITTEE REPORTS

Americanism Committee

No updates to the committee report for Americanism.

Membership Committee

- The member/prospect 'Happy Hour' will be held on Wednesday, September 22, 2021, from 5-7pm at Canyon Creek Brewing. Opportunity Bank is sponsoring this event. We will give out one drink ticket per attendee.
- Also, the membership committee will be splitting the membership roster and making calls to each member asking some questions about their membership in the club to help understand how we can improve to increase our membership and gain retention.

If you get a call, please help by answering the short list of questions so we can really make our club's new member experiences the best they can be.

IV. UNFINISHED BUSINESS

Salvation Army

The board discussed participating in this year's Dress A Child event. The estimate for which our club contribution will be approximately \$6250. With the commitments coming up, the board chose to table this discussion until after Luke Combs and when Ed can put together a budget. We want to be sure we can cover this event before we commit.

Permanent Breakfast Meeting Place

Discussion was had about possibly moving to Cedar Hall on the Metra campus. No one is using it currently. It would be similar to the Yellowstone room, BEC can use the room in any way we want. No cost to be there, and it would allow us to have a permanent location again so we can get out the name tag box, and have a place to store our belongings. The metra charges \$2/plate more than the American Legion, which was at \$13/plate. Metra Cafe is undergoing a facelift so we will need to be out of that location soon. Some of the feedback received was that there is good food at the Legion, but it was harder for most people to travel there in the morning. The Board agreed to table the discussion until we know more about the Cedar Hall information. Mike will be meeting with the folks at the Metra to get more information about Cedar Hall before we make the final decision.

V. NEW BUSINESS

Membership

The board received an email from Lisa Jensen asking to reinstate previous BEC member Carla Morgan's membership to the club. Lanny made a motion, with a second from Ed. The motion passed unanimously. Welcome back Carla!

Craft Local is a 501c3, and their fundraiser is coming up. They are asking for BEC's help to work shifts. Oct 15, Friday, 12-3, and Sat Oct 16 (dinner). They are asking us to provide help for setup and pouring, silent auction, and front door ticket takers. Sign up sheets will be going around at breakfast on Friday, September 17, 2021.

The club received two patches for awards! The Distinguished Secretary award and the distinguished Treasurer patches were earned by Ed and Tanya. Great job and thank you for your excellence in service!

Officer Installation

-Tony Parish was here to help with officer installation. The board and officers are officially installed. There was no Boone's Farm to seal the installation, but perhaps this can be changed for the next installation.

Upcoming Events

- Luke Combs - September 21
- October events include:

- In This Moment - October 8th. (Two opening acts.)
- Nile Ranch Rodeo - October 16th
- Nile Rodeo - October 21-23rd
- Tough Enough to Wear Pink night - October 22nd. Tips that night go to the Eva Project to pay for mammograms for women who don't have health insurance. This is a historical event that we have done for a number of years where we have donated tips for the cause. A motion was made by Ed, with a second from Wade. The board passed the motion unanimously.
- Chase Hawks Rodeo - December 23rd

VI. ADJOURN

The meeting was adjourned at 6:55 p.m.

Submitted 9/14/21 by Shannon Johnson