



Breakfast Exchange Club Board of Directors Meeting Minutes

September 12th – 5:45 P.M.
American Legion

Members in Attendance

Craig Burke, *President*; Cavin Noddings, *Past President*; Dina Harmon, *Incoming President*, Ed Kaufman, *Treasurer*; Shannon Johnson, *Secretary*; Mike Fleming, *Business Manager*
Directors: Bruce Jensen, Rob Romsa, Maria Rivera, Chuck Rutherford, Teal Kaufman, Stacy Dreessen

Members Absent

Guests

Ryan Kahn
Jan Green
Ashley Dubbs
Nate Allie-Payne West Insurance

I. MEETING CALLED TO ORDER

Pledge of Allegiance

August 2023 Meeting Minutes

August meeting minutes stand as presented.

II. OFFICER REPORTS

Secretary's Report:

Secretary Shannon Johnson reported that the club's membership now stands at 123. Don Lohrenz resigned due to health reasons, and Dan Stetler resigned. The club added 3 new members in August. Our August stats are: -1.6% YTD growth, and a retention rate of 96.7%. (Goal is to have 7% growth for the year, and a retention rate of at least 85%). New members presenting to the board were Ryan Kahn (Shannon Johnson sponsor), Jan Green (Darryl Weber sponsor), Ashley Dubbs (Teal Kaufman sponsor) for a nice rebound to our recruitment numbers! Welcome to Exchange Club!

****Please remember that when you bring in a new member, ALL applications should go to the secretary first!****

Treasurer's Report:

Ed reported that thanks to a kick ass August, we have a plethora of money sitting in accounts. Currently there is \$93k in the general account, with \$70k of that being from the Food Truck Battle. The Airshow check for \$17k went into savings. Other than that, there is

a lot getting reconciled right now. We have a couple of members in arrears on their dues by two quarters, but nothing egregious.

President Elect's Report:

Dina Harmon reported that we have the Googoo Dolls this Friday, September 15th, and MSUB basketball games will go on the website soon. Don't forget about JaRule and Ashanti next month, along with Theory of a Deadman and Skillet.

Business Manager Report:

Mike Fleming reported that we actually made some good money in August! We brought in \$83k for the month including the air show. We are a bit ahead of last year when we brought in \$60,822, while this year we sit at \$91,418 so far. Neither of those figures include FTB so that will make a difference.

III. COMMITTEE REPORTS

Shannon Johnson, chair of the Membership Committee reports that the group discussed making a few changes to the process for incoming members. Stacy shared that one of the new members felt the process was grueling, so there were some things to fine-tune such as the board introducing themselves, and having someone kick off the interview in a formal way so they understand why we are doing what we do and not to be nervous. The committee also discussed having an upcoming orientation towards the end of September/early october. More to come on dates/time.

No other committees chairs sent in reports for updates.

IV. UNFINISHED BUSINESS

No unfinished business was discussed

V. NEW BUSINESS

Three new members were inducted into the club on Tuesday as described above in the secretary's report. Maria made a motion to accept the new members; Rob Romsa and Bruce Jensen made the second. The motion passed unanimously.

Nate Allie came to discuss the option of increasing the club's Insurance coverage for Directors & Operators. D&O coverage protects us all for the decisions the board members and officers make. The club currently has \$1M in coverage and Nate proposed paying around \$1250 to increase that to \$2M for general liability, and for D&O coverage, and that it would only be approximately \$620/yr to increase to \$2M in coverage. Craig said that before the board voted, he would like to see the actual quotes for this proposed increase. The board agreed.

Discussion was held about the members that have not shown up to shifts regularly or have not completed their R-Serving yet. Bruce Jensen made a motion to have secretary Shannon Johnson give them a courtesy call to let them know the board would be discussing their termination. Chuck gave the second. The motion passed unanimously.

The budget committee had a need for two additional board members to join the Budgeting Committee for the end of the fiscal year. After discussion was held, it was agreed that Rob Romsa would be the only new addition.

The highway cleanup committee was discussed as to whether or not it was still a committee we should keep active, and after discussion by the board, Ed Kaufman suggested that we see if the Special and Capable club would like to take it on as one of their events. Everyone agreed unanimously.

It was also decided that there will no longer be a hole in one golf tourney due to all of the new MSUB events that are being added.

VI. ADJOURN

The meeting adjourned at 7:06 pm. No motions made. Everyone agreed by getting up and leaving...Until next time.

Submitted 9/12/23 by Shannon Johnson