TOR

Breakfast Exchange Club Board of Directors Meeting Minutes

November 10th – 5:45 P.M. American Legion

Members in Attendance

Craig Burke, *President*; Dina Harmon, *Incoming President*, Cavin Noddings, *Past President*; Mike Fleming, *Business Manager*, Ed Kaufman, *Treasurer*; Shannon Johnson, *Secretary*;

Directors:,Rob Romsa, Maria Rivera, Teal Kaufman, Stacy Dreessen;Bruce Jensen;Chuck Rutherford;

Members Absent

Guests

Lynn Harper Tanya Tweeten Darryl Weber

I. MEETING CALLED TO ORDER

Pledge of Allegiance

October 2023 Meeting Minutes

October meeting minutes stand as presented. Teal made a motion to approve last month's minutes, and Ed gave the second. The motion was passed unanimously.

II. OFFICER REPORTS

Secretary's Report:

Secretary Shannon Johnson reported that the club's membership now stands at 125 prior to voting in a new member. Jill Cook submitted her resignation. Our October stats are: -.8% YTD growth, and a retention rate of 94.4%. (Goal is to have 7% growth for the year, and a retention rate of at least 85%). Lynn Harper was invited by Tanya Tweeten and Darryl Weber as co-sponsors. Bruce Jensen moved to accept the new member, and Rob gave a second. The motion was passed unanimously. Welcome to Breakfast Exchange Club Lynn!

**Please remember that when you bring in a new member, ALL applications should go to

Treasurer's Report:

the secretary first!**

Ed reported that we have a little money (\$20k) in the general account. The members account has some money in it for now. He wrote a check to The Salvation Army for \$9k for the Dress a Child event. Everything is caught up. The Dress a Child event went better than expected. Thank

you to everyone who showed up that had not signed up! We ended up with just enough people to shop with the kids that were there. The Walmart was under police lock down when they got there and then the Breakfast Exchange showed up in force. as far as A/R, we have a few people in arrears on their dues. If you owe, please get those dues paid so we can be caught back up in the member account.

President Elect's Report:

Dina Harmon reported Mannheim Steamroller is Friday. Everything through the end of the year on the website so please go mark your availability.

Business Manager Report:

Mike Fleming shared that there's more going to Mannheim than he thought with about 2200 tickets sold! We are still only going to be in one booth. We have a good line up going forward with Brian Adams in January; Parker McCollum and Hosier are coming. There are 3 basketball games this month. MMA fights are on December 2nd, 2023. Bush and Bad Wolves are coming as well, and then 3 more basketball games. Chase Hawks Rodeo will be on the 23rd. In February, there will be more basketball, then the MATE show and monster trucks. Journey comes in March, and in April we have PBR.

At end of October we were at \$212,857 of gross sales. Ja Rule was the highest earning with \$14276, and Nile Ranch Rodeo brought in \$7,300. The Dance in the Dirt brought in a whopping \$999. Skillet and Theory of a Deadman brought in \$5,724. We are within \$2k of where we were last year, so we are tracking pretty good.

III. COMMITTEE REPORTS

Grants Committee

Grants committee met and agreed upon the following list of grants to be awarded:

- -3 apps Warrior Transition outdoors \$5k for expansion costs. Not to fund.
- -Adaptive performance center equip for vets, \$7500. Yes to fund.
- -Legion Post 4 \$4000 for Turkeys for grateful giving yes
- -Big Bro Big Sis \$5000 Yes.
- -City of billings code enforce \$7500 for Graffiti removal supplies/equip. Not to fund.
- -Family Support Network \$3k Trauma intervention training yes to fund
- -Freedom Foundation at valley forge \$3000 for student attendance yes to fund.
- -MT Robotics alliance \$1k to help fund admin costs to robotics tournaments yes to fund
- -Promise 686 \$1800 New family advocacy ministry to mobile local church members to foster families. 12 agencies in MT already. Not to fund.

In total, the Grants Committee approved of \$12k total dollars for awards, and \$11,500 is being awarded from FTB funds. There were 3 hold over applications that will be considered next time. Bruce Jensen made a motion to approve the Grants Committee's list of suggested awards, and Chuck gave the second. The motion passed unanimously.

Senior Lights Tour

Stephanie Romsa came to visit with the board about the Senior Lights Tour. She was asking the board for advice on how to proceed. She had dates from the Zoo, and they said yes for us to bring a tour through again. She received multiple estimates for bus costs. They were approximately \$1600/bus; 4 buses \$1400 from First Student, Sarpy estimate coming, Jefferson lines was about \$1600/bus. She will continue to check with various churches or the American Legion baseball. MSUB has buses she will call Michael Blazemore to see if they will let us use them. Bruce has a CDL and volunteered to drive if necessary. So the

dates with be either December 4th or 5th, for the tour, and the rest of the details Stephanie will announce as she confirms.

IV. UNFINISHED BUSINESS

No unfinished business was discussed.

V. NEW BUSINESS

New Members

Lynn Harper was voted into the club.

Members that have missed 3 or more events and/or not taken their R-Serving

This topic garnered a lot of discussion and continues to be a topic regularly presented before the board. We have a mixture of no-show members, expired R-serve certs, and dues not getting paid in a timely manner. Craig is going to call each of the current members in question of these issues, however, the board is working on any changes necessary to the policies to bring more clarity around these issues and perhaps a good algorithm to guide towards possible solutions. Recognizing this is not a one-size-fits-all approach, we continue to work diligently on members who are in default of what is required of members, and having members communicate with the board during extenuating circumstances.

Festival of Trees

The club has a table at the Festival of Trees Gala. There are 8 total spots, or 4 couples. It will be held on the 30th of November at 5 or 530 in the evening. It will be held in the Montana Expo Center. The champagne sponsorship is being handled by Intermountain.

EVA Project

Historically we give \$1000 in tips we raise during the Nile to a group called the EVA project. This is a fund for females that are underinsured for purposes of receiving mammograms at no cost. This fund is administered by St. Vincent's foundation, but not a part of it. They are a separate entity and all the money that goes into the fund goes back to paying for mammos. Rob Romsa moved to support this fund again. Second given by Stacy. The motion passed unanimously.

VI. ADJOURN

The meeting adjourned at 7:08 pm. Bruce Jensen made a motion to adjourn the meeting and Rob gave the second.

Submitted 11/15/23 by Shannon Johnson