



## Breakfast Exchange Club Board of Directors Meeting Minutes

February 13th – 5:45 P.M.  
American Legion

### **Members in Attendance**

Craig Burke, *President*; Dina Harmon, *Incoming President*; Cavin Noddings, *Past President*; Ed Kaufman, *Treasurer*; Shannon Johnson, *Secretary*;  
Directors: Rob Romsa; Teal Kaufman; Stacy Dreessen; Chuck Rutherford; Maria Rivera

### **Members Absent**

Mike Fleming, *Business Manager*; Bruce Jensen, *Director*;

### **Guests**

## **I. MEETING CALLED TO ORDER**

### **Pledge of Allegiance**

### **January 2024 Meeting Minutes**

January meeting minutes stand as presented. Rob Romsa made a motion to approve last month's minutes, and Chuck Rutherford gave the second. The motion was passed unanimously.

## **II. OFFICER REPORTS**

### **Secretary's Report:**

Secretary Shannon Johnson reported that the club's membership now stands at 125. We pressured Glenn Huffnagel back so it's as if he never left. Our January stats as of the board meeting are: -0.8% YTD growth, and a retention rate of 91.3%. (Goal is to have 7% growth for the year, and a retention rate of at least 85%).

### **Treasurer's Report:**

Ed reported that as for the financials, we spent all of the general account. We had some events, but we are not selling as many beers as we used to, or there are not as many attendees. Hoping John Pardi turns out well. Seems like we are not where we were last year at this time. Hopefully we will get big events that are going to provide greater sales. Everything else looks fine. We owe a little bit of money on our insurance for the year, but nothing major. There are 9 members that have dues to pay. The board asked that letters go out. Rene sent an email to Ed about a few grants the FTB committee approved. There were two they decided to support -the first one is for \$10k to the Veteran's Navigation Network. Per the bylaws and policies, anything over the \$7500 will be approved by membership. The other one was for flags for the veteran cemetery in the amount of \$5000. They still have over \$50k left to grant for FTB, and they are not getting very many requests. Rob made a motion to approve flags for the cemetery, and Chuck gave the second. Motion passed unanimously.

Last thing Ed discussed was the possible need to raise dues. For years the club has subsidized breakfast costs. Out of a regular members' dues of \$120.00--\$79.50 goes toward the cost of breakfast for the quarter. The actual cost per month is \$168.00. Given the fact that we've always had more members pay for breakfast without coming to meetings-- it always was plenty to pay for things. This year has gotten tighter. Given the amount of members paying for breakfast vs the cost of breakfast we are running short approx. \$720.00 per Qtr or \$2882.00 annually.

**President Elect's Report:**

Dina Harmon reported all events are now on the website since she is working on district convention stuff. Please get on and indicate your availability at your earliest convenience.

**Business Manager Report:**

Mike Fleming wasn't present tonight but sent Craig an email to report: At the end of January we had grossed \$271,262. Last year at this time we had grossed \$248,049. In January we had two basketball games and brought in \$250. Bryan Adams brought in \$9,327, Parker McCollum did \$17,497, and Billings Market Assn. did \$396 for a total of \$27,470 for the month. The month of March looks pretty slow, but Journey should be sold out. April will be busy with three nights of PBR, two football games and three concerts (Breaking Benjamin, Wiz Khalifa and Dethklok). Most everyone is caught up on their Rserveing.

**III. COMMITTEE REPORTS**

No committee reports discussed.

**IV. UNFINISHED BUSINESS**

**Exchangite of the Year**

The Board continued to discuss the nominations for Exchange Person of the Year. March 22nd is when it needs to be turned into the District. The Board discussed making it a current member and Kevin Davis (posthumously) together. The vote was to have the current name be the one that is turned into the District, and Kevin's to be for our club to honor all of Kevin's great work from serving on the Grants Committee for so many years. Stacey made a motion to approve selecting both candidates, and Cavin gave the second. Motion passed unanimously. The regular club member that was selected will be announced in person at an upcoming business meeting.

**V. NEW BUSINESS**

**BEC Sponsorship of a guest speaker at District Convention.**

The speaker is Erin Merryn talks about child abuse prevention and is the one responsible for creating Erin's law. (Please see attached document for more details about Erin's law). The cost will be \$10k, and Dina sent an email asking for all clubs to help sponsor for this convention. If you know of any businesses or individuals that might want to sponsor, send them Dina's way.

A request was made by someone that was chosen for the Riverstone golf tournament which was canceled twice before, to let that original group golf in the one this year. The board unanimously agreed that they should be allowed to still play.

CommUnity Rally (United Way) asked if we could be the last spot on their bingo board and they asked us to volunteer to pour beer just like last year. It's good for publicity sake, and they use

our logo. Chuck made the motion to approve and Rob gave the second. Motion passed unanimously.

Downtown Exchange Club Poker tournament is March 9th at Red Door. The sponsor fee is \$600. Cavin made a motion to approve and Chuck gave second. Motion passed unanimously.

Discussion was held for the vacant Grants committee chair. Many candidates were discussed at the meeting. The board narrowed it down to two candidates and had a toiling discussion that was meticulous in nature. When all of the points were discussed, the Board made the decision to appoint Dave Weller as the new Co-Chairman for the Grants Committee.

## **VI. ADJOURN**

The meeting adjourned at 7:19pm. Rob made a motion to adjourn the meeting and Chuck gave the second.

Submitted 2/14/23 by Shannon Johnson