



Breakfast Exchange Club Board of Directors Meeting Minutes

February 10 2026 – 5:45 P.M.
Billings Association of REALTORS®
2021 Overland Ave.
Billings, MT 59102

FEBRUARY BOARD MEETING MINUTES

Attendance

Members present at the meeting included Shawnee Krauszer, President; Shannon Johnson, President-Elect; Ed Kaufman, Treasurer; and Mike Fleming, Business Manager. Directors in attendance were Bruce Jensen, Randy Thomas, Bob Dalrymple, Scott Krauszer, Jesse McKee, and Whitney Griffin. Tanya Tweten and Dina Harmon were absent.

I. MEETING CALLED TO ORDER

The meeting was called to order, followed by the Pledge of Allegiance.

The January 2026 meeting minutes were reviewed. Bruce Jensen made a motion to approve the previous minutes, and Ed Kaufman seconded the motion. The meeting minutes from January 26 were approved as printed and the motion carried.

II. OFFICER REPORTS

Secretary Report

Tanya Tweten was absent. Based on last month's meeting minutes, membership currently stands at 110 active members.

An application for membership was received from Mark "Lumpy" Cloud. Lumpy joined the group for breakfast last week with Wade Austin and has decided to submit an application for membership. The Board agreed he would be a great addition to the club. Bruce Jensen made a motion to approve Mark "Lumpy" Cloud as a member, and the motion carried unanimously. Tanya will send him a welcome packet and complete his enrollment into the club.

Treasurer Report

Ed Kaufman reported that a few members are in arrears on dues for over two quarters, and those members will be contacted. Insurance payments are current. Funds were moved from the savings account to the member account to cover Christmas party expenses, and Ed will move the funds back to savings as they become available. The general account balance is currently just under \$10,000.

President-Elect Report

An in-person R-Serving (TIPS) training and accreditation was offered on _____. Seven people attended and received their R-Serving certification, and the training took approximately 30 minutes. The cost of the course was \$30 paid by the members, which saved a significant amount of time. However, it has been noted that the new online version of R-Serving took one member approximately one hour to complete.

A Beer Captain meeting was held on January 25, 2026. Policy corrections were made, and Shannon Johnson will update Metra accordingly. It was determined that for events with more than 6,000 tickets sold, two Beer Captains will be assigned. The alcohol policy will be laminated and posted in all beer booths. At this time, there is no formal R-Serving policy in place. Shannon drafted a generic policy and will send it to the Board for review. The Board agreed to add discussion of the R-Serving policy to the next meeting agenda.

It was also noted that Beer Captains need distributor-led training on keg setup, beer lines, and related operations. Bruce Jensen will coordinate training with Briggs & Watkins and the Beer Captains.

Business Manager Report

Mike Fleming reported that January revenue totaled \$17,000, which was lower than desired. Recent events included Fusion Fight League and Nate Bargatze. At this time, no major events are currently scheduled at Metra, as high school basketball games and wrestling have priority. The MATE Show is scheduled for February 12 through February 14, and it will be covered by Mike Fleming and John Eastman.

III. COMMITTEE REPORTS

Membership Committee

The Membership Committee is planning a membership drive on February 18 at Gordy's from 5:00 p.m. to 8:00 p.m.

Patriotism Committee

Sponsorship packets have been completed and will be distributed. The committee is planning to start a Facebook page and is brainstorming sponsorship opportunities. One major sponsor has already committed \$5,000. Tony will make an announcement at breakfast on Friday, February 13.

Book of Golden Deeds

The Book of Golden Deeds award is scheduled to be presented at the first breakfast meeting in May. Nominations are welcome.

Food Truck Battle Committee

The Food Truck Battle Committee held its first meeting. Sponsorship forms will be sent to previous sponsors prior to the committee's next meeting.

Foundation Board

No report was given.

Social Committee

The Social Committee reported that the Christmas party went very well and had a strong turnout. Feedback from membership has been overwhelmingly positive, including compliments on the venue and food. The party came in a few hundred dollars over budget. However, since the only other event hosted by the committee this year was the shop party at Don's house, which cost the club only \$200, the committee is not concerned about the additional costs.

The February social event will be a Shrimp Boil held on February 21, 2026. The cost to attend will be \$10 to help cover food expenses. Members are asked to bring a side dish and cash, as TC will be returning to host horse racing.

For March, the committee is planning a low-cost or no-cost social event to give members an opportunity to gather with minimal expense to the club. More details will be provided later.

In April, the committee will promote the Blue Monday fundraiser for the Family Tree Center as a social opportunity for members. The committee discussed purchasing a beer for each member, but the event may be no-host. Further discussion will take place at the next meeting.

No social event is planned for May, as funds are being reserved for June.

In June, the committee is planning Pig Races at the end of the month. The committee is currently gathering quotes and is in the early planning stages.

Fundraising Committee

The Fundraising Committee met and is working on organizing a Cornhole Tournament to be held at a Billings park in June.

Youth of the Year/ACE Committee

The committee thanked Lisa Jensen for locating the 2026 essay topic on the National Exchange website. Counselors at both Billings Central and Billings West are selecting 15 students each for the Youth of the Year scholarships. Last year, each school was asked to select 10 to 12 students, but only five students from West and seven students from Central applied.

The committee is arranging times to meet with students at each school to discuss the scholarship, speeches, and application process. Application packets have been updated and are ready to distribute once breakfast dates are confirmed.

Central student speeches are tentatively scheduled for March 6, March 13, and March 27. West student speeches are tentatively scheduled for April 10, April 17, and April 24. No more than five students will be scheduled to speak at each breakfast meeting. Last year, three were scheduled, but there were often no-shows.

Due to school holidays occurring one Friday each month, the committee requested use of the business meeting dates and asked that speeches not be pushed into May. Applications from both schools will be due to counselors on March 10. This will allow the committee time to review applications and select a recipient prior to the April 15 deadline from the Yellowstone District. Volunteers are still needed to read student essays.

The committee also noted that initial contact will be made with a different counselor at West High regarding the ACE scholarship. A follow-up request was made to the Board to confirm the use of business meeting dates for student speakers. The Board agreed and confirmed that Business Breakfast meetings will be adjusted to accommodate the student speakers.

IV. NEW BUSINESS

Reid Pyburn with Billings Air Show

Reid Pyburn presented information regarding the Billings Air Show scheduled for August 22 and August 23, 2026. Attendance is anticipated to be approximately 20,000 per day, compared to 15,000 per day last year. Gates will open at 9:30 a.m. The Blue Angels are scheduled to fly at 2:45 p.m., and alcohol service will end at that time.

The club will operate two beer gardens. A total of 76 food trucks will be organized into “neighborhoods” across the grounds. There will be no national concessionaires, as Reid will manage concessions locally. The beer sales revenue split will be \$1 of every \$3 going to the club, and \$2 going to Reid and the Air Show. Only canned beer will be allowed. Tiny’s will serve hard alcohol. A fenced-off storage area will be designated for ice and beer trucks. Food truck locations will be determined by lottery in May at Henry’s Garage.

American Legion Update

Randy Stiles, the new incoming Commander and House Committee Chair at the American Legion, assured the club that breakfasts and meetings will continue smoothly during the transition. The door will open at 6:00 a.m., and the cost of breakfast will remain the same for now. Breakfast will be prepared and served by American Legion volunteers.

Randy Stiles will be the primary contact for booking the room for special events and can be reached at 406-672-3665. He also noted that the room charge fee for special events will be changing, with details to be provided later.

District Convention

The District Convention is scheduled for June 5 and June 6 in Billings at The Northern Hotel. The committee is working on setting up a TEDx Talk-style presentation and is organizing speakers. The committee is also planning entertainment, sponsorships, a social event, and working to secure a National Exchange Representative to attend.

V. UNFINISHED BUSINESS

Corporate Donation Programs/Fundraisers

Jesse McKee reported that he heard back from Sean Graves, who stated that nonprofit registration must go through the Foundation, which is a 501(c)(3), as the Club is a 501(c)(4). Ed Kaufman will work on Toast registration so BEC can become enrolled.

Ed will research and submit the registration, and Jesse will obtain website access information from Sean. Regarding the Round-Up program, it was noted that the organization is not currently listed as an available option in the system. The program runs through Toast's POS partner, and the organization must be registered on their platform in order to participate.

To be listed, a charity typically must be registered through Toast's partner, Fundraising360, or through the Toast Charity navigation. The process can usually be started through the Toast website's "Charity Sign-Up" section or by verifying 501(c)(3) status through their system.

VI. ADJOURNMENT

The meeting was adjourned at 7:00 p.m. The next Board meeting is scheduled March 10, 2026, and will be held in the conference room at the offices of the Billings Association of REALTORS located at 2021 Overland Drive.

Submitted by Shawneal Krauszer 2/11/2026